

PUBLIC DISCLOSURE COPY

PLEASE FILE IN A SAFE PLACE

ARMANINO LLP

12657 Alcosta Blvd., Suite 500
San Ramon, CA 94583
ph 925.790.2600
fx 925.790.2601

Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2020

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the **2020** calendar year, or tax year beginning **APR 1, 2020** and ending **MAR 31, 2021**

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization POINT REYES BIRD OBSERVATORY Doing business as POINT BLUE CONSERVATION SCIENCE Number and street (or P.O. box if mail is not delivered to street address) Room/suite 3820 CYPRESS DRIVE 11 City or town, state or province, country, and ZIP or foreign postal code PETALUMA, CA 94954 F Name and address of principal officer: MANUEL OLIVA SAME AS C ABOVE	D Employer identification number 94-1594250 E Telephone number 707-781-2555 G Gross receipts \$ 15,020,979. H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. See instructions H(c) Group exemption number ▶
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () ◀ (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: ▶ HTTPS://WWW.POINTBLUE.ORG/		
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		L Year of formation: 1965
		M State of legal domicile: CA

Part I Summary

	1	Briefly describe the organization's mission or most significant activities: THE ORGANIZATION'S MISSION IS TO CONSERVE BIRDS, OTHER WILDLIFE AND ECOSYSTEMS THROUGH SCIENTIFIC		
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
Activities & Governance	3	Number of voting members of the governing body (Part VI, line 1a)	3	21
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	21
	5	Total number of individuals employed in calendar year 2020 (Part V, line 2a)	5	143
	6	Total number of volunteers (estimate if necessary)	6	444
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
	7b	Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.
	Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year
9		Program service revenue (Part VIII, line 2g)	6,764,534.	8,811,712.
10		Investment income (Part VIII, column (A), lines 3, 4, and 7d)	6,462,329.	6,061,876.
11		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	3,959.	7,473.
12		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	50,695.	8,598.
12			13,281,517.	14,889,659.
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	255,674.	93,046.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	10,532,437.	10,853,824.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	16b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 1,527,069.		
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	3,114,127.	3,102,367.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	13,902,238.	14,049,237.
	19	Revenue less expenses. Subtract line 18 from line 12	-620,721.	840,422.
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21	Total liabilities (Part X, line 26)	14,750,486.	17,452,185.
	22	Net assets or fund balances. Subtract line 21 from line 20	1,328,015.	2,987,394.
	22		13,422,471.	14,464,791.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer MANUEL OLIVA, PRESIDENT AND CEO Type or print name and title	Date
Paid Preparer Use Only	Print/Type preparer's name KATY BROWN	Preparer's signature KATY BROWN
	Date 12/07/21	Check if self-employed <input type="checkbox"/> PTIN P00650274
	Firm's name ▶ ARMANINO LLP Firm's address ▶ 12657 ALCOSTA BLVD, STE. 500 SAN RAMON, CA 94583-4600	Firm's EIN ▶ 94-6214841 Phone no. 925-790-2600

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: POINT BLUE'S MISSION IS TO CONSERVE BIRDS, OTHER WILDLIFE AND ECOSYSTEMS THROUGH SCIENTIFIC RESEARCH, RESTORATION, OUTREACH AND PARTNERSHIPS. POINT BLUE ADVANCES THE SCIENTIFIC BASIS OF CONSERVATION BY PROVIDING OBJECTIVE INFORMATION AND GUIDANCE TO HABITAT AND

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 2,104,354. including grants of \$ 63,374.) (Revenue \$ 844,065.) PACIFIC COAST AND CENTRAL VALLEY: WORKING LOCALLY, REGIONALLY, AND INTERNATIONALLY, THIS GROUP PROVIDES CONSERVATION SCIENCE AND TRAINING TO SUPPORT THE DEVELOPMENT OF THE NEXT GENERATION OF CONSERVATION SCIENTISTS, INFORM POLICY, AND FORMULATE STRATEGIES THAT ENSURE THRIVING ECOSYSTEMS THAT MAXIMIZE MULTIPLE BENEFITS TO WILDLIFE AND HUMANS

4b (Code:) (Expenses \$ 2,028,785. including grants of \$ 29,672.) (Revenue \$ 1,274,985.) CALIFORNIA CURRENT: THIS GROUP WORKS TO CONSERVE THE INTEGRITY OF THE CALIFORNIA CURRENT ECOSYSTEM. ITS FOCUS IS ON HELPING PROTECT OCEAN FOOD WEBS THAT CAN SUPPORT BOTH THRIVING AND DIVERSE MARINE LIFE AND THE NEEDS OF HUMAN COMMUNITIES. ITS UNDERSTANDING OF OCEAN AND MARINE TERRESTRIAL ECOSYSTEMS IS INFORMED BY LONGTERM DATA MONITORING ACTIVITIES BOTH AT SEA AND ON THE FARALLON ISLANDS. ADDITIONALLY THE GROUP TRAINS EMERGING CONSERVATION SCIENTISTS IN ITS INTERNSHIP PROGRAM.

4c (Code:) (Expenses \$ 1,787,601. including grants of \$) (Revenue \$ 1,120,975.) EDUCATION AND OUTREACH: THIS GROUP IS RESPONSIBLE FOR SCIENTIFIC AND CONSERVATION OUTREACH, PUBLIC EDUCATION PROGRAMS, AND SCHOOLBASED EDUCATION PROGRAMS INCLUDING THE STRAW: STUDENTS AND TEACHERS RESTORING A WATERSHED RESTORATION PROGRAM. THE GROUP ALSO HELPS THE ORGANIZATION COMMUNICATE ITS SCIENCE AND CONSERVATION RECOMMENDATIONS TO A VARIETY OF AUDIENCES, INCLUDING POLICYMAKERS, LAND OWNERS, RESOURCE MANAGERS, AND MEMBERS.

4d Other program services (Describe on Schedule O.) (Expenses \$ 4,338,850. including grants of \$) (Revenue \$ 2,821,851.)

4e Total program service expenses 10,259,590.

Part IV Checklist of Required Schedules

Table with 3 columns: Question ID, Yes, No. Rows include questions 1 through 21 regarding organizational requirements, such as political campaign activities, lobbying, and financial reporting.

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question ID, Question Text, Yes, No. Rows 22-38 covering various organizational requirements.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

Table with 3 columns: Question ID, Question Text, Yes, No. Rows 1a-1c regarding Form 1096 and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 2a through 16 regarding employee counts, tax returns, unrelated business income, foreign accounts, prohibited transactions, and charitable contributions.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include 1a (governing body members), 1b (independent members), 2-7a (relationships and governance), 7b (governance decisions), 8 (documentation), 9 (reachability).

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include 10a-10b (local chapters), 11a-11b (Form 990 distribution), 12a-12c (conflict of interest), 13 (whistleblower), 14 (document retention), 15 (compensation), 16a-16b (joint ventures).

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed CA
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection.
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) MANUEL OLIVA PRESIDENT AND CEO	40.00			X			186,805.	0.	25,144.	
(2) MICHAEL FITZGIBBON CHIEF TECH OFFICER	40.00				X		160,462.	0.	32,199.	
(3) GRANT BALLARD CHIEF SCIENCE OFFICER	40.00				X		159,654.	0.	29,152.	
(4) PADMINI SRINIVASAN CHIEF FINANCIAL OFFICER	40.00			X			156,204.	0.	23,358.	
(5) JOSHUA DIETERICH CHIEF DEVELOPMENT OFFICER	40.00				X		161,819.	0.	17,189.	
(6) ANNE SMITH DIR. OF INDIVIDUAL PHILANTHROPY	40.00					X	133,806.	0.	14,847.	
(7) NANCY GAMBLE DIR. OF INDIVIDUAL PHILANTHROPY	40.00					X	124,569.	0.	21,527.	
(8) ZACHARY WARNOW DIRECTOR OF COMMUNICATIONS	40.00					X	122,385.	0.	21,512.	
(9) JENNIFER KOLIBA CONTROLLER	40.00					X	131,582.	0.	7,538.	
(10) WENDELL GILGERT STEWARDSHIP ECOLOGIST	40.00					X	121,635.	0.	6,105.	
(11) GEOFFREY GORDON-CREED BOARD CHAIR	2.00	X		X			0.	0.	0.	
(12) ANNE CHADWICK VICE CHAIR	2.00	X		X			0.	0.	0.	
(13) IVAN SAMUELS SECRETARY	2.00	X		X			0.	0.	0.	
(14) JULIE CHASE BALDOCCHI CHAIR, DEVELOPMENT COMMITTEE	2.00	X					0.	0.	0.	
(15) DAVID MYLES, PH.D. CHAIR, FINANCE COMMITTEE	2.00	X					0.	0.	0.	
(16) ROBERT S. SHWARTS CHAIR, HUMAN RESOURCE COMM	2.00	X					0.	0.	0.	
(17) NADINE PETERSON CHAIR, POLICY COMMITTEE	2.00	X					0.	0.	0.	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) ELLEN HINES, PH.D. CHAIR, SCIENCE ADVISORY COMMITTEE	2.00	X						0.	0.	0.
(19) CLINTON MOLONEY CHAIR, STRATEGIC PLANNING COMMITTEE	2.00	X						0.	0.	0.
(20) IAN ALTMAN CHAIR, 401(K) SUB-COMMITTEE	2.00	X						0.	0.	0.
(21) MEGAN COLWELL IMMEDIATE PAST BOARD CHAIR	2.00	X						0.	0.	0.
(22) ANA GALUTERA BOARD OF DIRECTORS	2.00	X						0.	0.	0.
(23) ANKI GELB BOARD OF DIRECTORS (START 09/20)	2.00	X						0.	0.	0.
(24) ANNE BAXTER BOARD OF DIRECTORS (START 09/20)	2.00	X						0.	0.	0.
(25) AVERY HELLMAN BOARD OF DIRECTORS	2.00	X						0.	0.	0.
(26) DAVID ACKERLY, PH.D. BOARD OF DIRECTORS	2.00	X						0.	0.	0.
1b Subtotal								1,458,921.	0.	198,571.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								1,458,921.	0.	198,571.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 22

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
EIS CONSULTING 1445 MANZANITA AVE., SANTA ROSA, CA 95404	IT SERVICES	434,263.
LUNDY CONSTRUCTION, 3422 GRAVENSTEIN HWY S, SEBASTOPOL, CA 95472	CONSTRUCTION	230,560.
STANFORD UNIVERSITY PO BOX 44253, SAN FRANCISCO, CA 94144-4253	PROFESSIONAL SERVICES - CONSULTING	161,500.
FOREST CREEK RESTORATION PO BOX 125, MCARTHUR, CA 96056	PROFESSIONAL SERVICES - CONSULTING	112,865.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 4

SEE PART VII, SECTION A CONTINUATION SHEETS

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e	2,791,380.				
	f All other contributions, gifts, grants, and similar amounts not included above	1f	6,020,332.				
	g Noncash contributions included in lines 1a-1f	1g	\$ 143,139.				
	h Total. Add lines 1a-1f			8,811,712.			
Program Service Revenue	2 a PROGRAM CONTRACTS	Business Code					
		541700	5,890,803.	5,890,803.			
	b FEES & SPONSORSHIP	541900	171,073.	171,073.			
	c						
	d						
	e						
	f All other program service revenue						
g Total. Add lines 2a-2f			6,061,876.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		5,377.			5,377.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	6a	(i) Real				
			(ii) Personal				
	b Less: rental expenses	6b					
	c Rental income or (loss)	6c					
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities	133,416.			
			(ii) Other				
b Less: cost or other basis and sales expenses	7b	131,320.					
c Gain or (loss)	7c	2,096.					
d Net gain or (loss)			2,096.		2,096.		
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8a						
b Less: direct expenses	8b						
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b						
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	10a		513.				
b Less: cost of goods sold	10b	0.					
c Net income or (loss) from sales of inventory			513.		513.		
Miscellaneous Revenue	11 a OTHER INCOME	Business Code					
		541900	8,085.			8,085.	
	b						
	c						
	d All other revenue						
e Total. Add lines 11a-11d			8,085.				
12 Total revenue. See instructions			14,889,659.	6,061,876.	0.	16,071.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...	93,046.	93,046.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	947,615.	409,252.	506,489.	31,874.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	6,593,001.	5,153,970.	579,503.	859,528.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	370,064.	293,410.	17,551.	59,103.
9 Other employee benefits	2,433,846.	1,710,194.	463,286.	260,366.
10 Payroll taxes	509,298.	392,159.	50,930.	66,209.
11 Fees for services (nonemployees):				
a Management				
b Legal				
c Accounting	105,298.		105,298.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch. O.)	1,728,231.	1,211,307.	414,841.	102,083.
12 Advertising and promotion	8,526.	2,410.	548.	5,568.
13 Office expenses	174,930.	125,667.	24,420.	24,843.
14 Information technology	211,652.	157,381.	30,547.	23,724.
15 Royalties				
16 Occupancy	143,237.	107,626.	19,901.	15,710.
17 Travel	133,684.	130,001.		3,683.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials ...				
19 Conferences, conventions, and meetings	28,176.	19,664.	4,045.	4,467.
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	185,662.	155,788.	17,652.	12,222.
23 Insurance	97,070.	70,975.	14,583.	11,512.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a SUPPLIES & PUBLICATIONS	178,327.	169,910.	3,308.	5,109.
b PRINT & REPRODUCTION	61,809.	19,795.	3,624.	38,390.
c EQUIPMENT PURCHASES	28,683.	22,482.	3,523.	2,678.
d OTHER EXPENSES	17,082.	14,553.	2,529.	
e All other expenses _____				
25 Total functional expenses. Add lines 1 through 24e	14,049,237.	10,259,590.	2,262,578.	1,527,069.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	157,192.	1	2,812,174.
	2 Savings and temporary cash investments	4,002,429.	2	4,689,992.
	3 Pledges and grants receivable, net	1,256,547.	3	670,496.
	4 Accounts receivable, net	2,523,008.	4	2,342,973.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	219,995.	9	192,949.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 9,588,462.		
	b Less: accumulated depreciation	10b 3,596,381.		
		6,045,500.	10c	5,992,081.
	11 Investments - publicly traded securities	542,315.	11	748,020.
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
15 Other assets. See Part IV, line 11	3,500.	15	3,500.	
16 Total assets. Add lines 1 through 15 (must equal line 33)	14,750,486.	16	17,452,185.	
Liabilities	17 Accounts payable and accrued expenses	1,245,501.	17	1,447,638.
	18 Grants payable		18	
	19 Deferred revenue	82,514.	19	276,289.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	0.	25	1,263,467.
	26 Total liabilities. Add lines 17 through 25	1,328,015.	26	2,987,394.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	9,349,846.	27	9,904,983.
	28 Net assets with donor restrictions	4,072,625.	28	4,559,808.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	13,422,471.	32	14,464,791.
33 Total liabilities and net assets/fund balances	14,750,486.	33	17,452,185.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	14,889,659.
2	Total expenses (must equal Part IX, column (A), line 25)	2	14,049,237.
3	Revenue less expenses. Subtract line 2 from line 1	3	840,422.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	13,422,471.
5	Net unrealized gains (losses) on investments	5	201,898.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	14,464,791.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1** Accounting method used to prepare the Form 990: Cash Accrual Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		X
2b	X	
2c	X	
3a	X	
3b	X	

Form **990** (2020)

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	4,493,862.	8,120,358.	6,474,979.	6,764,534.	8,811,712.	34,665,445.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	4,493,862.	8,120,358.	6,474,979.	6,764,534.	8,811,712.	34,665,445.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						5,685,362.
6 Public support. Subtract line 5 from line 4.						28,980,083.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4	4,493,862.	8,120,358.	6,474,979.	6,764,534.	8,811,712.	34,665,445.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	5,876.	2,454.	6,165.	4,050.	5,377.	23,922.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	2,227,757.	124,788.	49,169.	52,587.	8,598.	2,462,899.
11 Total support. Add lines 7 through 10						37,152,266.
12 Gross receipts from related activities, etc. (see instructions)					12	29,377,569.

13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f))	14	78.00 %
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	71.78 %

16a 33 1/3% support test - 2020. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

17a 10% -facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization

b 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
11a		
b A family member of a person described in line 11a above?		
11b		
c A 35% controlled entity of a person described in line 11a or 11b above? <i>If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.</i>		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
2		
3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).		
2 Activities Test. Answer lines 2a and 2b below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>	Yes	No
2a		
b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
2b		
3 Parent of Supported Organizations. Answer lines 3a and 3b below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>If "Yes" or "No" provide details in Part VI.</i>		
3a		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		
3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions.
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5
6	Other distributions (<i>describe in Part VI</i>). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8
9	Distributable amount for 2020 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1 Distributable amount for 2020 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2020 (reasonable cause required - <i>explain in Part VI</i>). See instructions.			
3 Excess distributions carryover, if any, to 2020			
a From 2015			
b From 2016			
c From 2017			
d From 2018			
e From 2019			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2020 distributable amount			
i Carryover from 2015 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2020 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2020 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
6 Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2021. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2016			
b Excess from 2017			
c Excess from 2018			
d Excess from 2019			
e Excess from 2020			

Schedule A (Form 990 or 990-EZ) 2020

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Name of the organization

POINT REYES BIRD OBSERVATORY

Employer identification number

94-1594250

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization POINT REYES BIRD OBSERVATORY	Employer identification number 94-1594250
--	--

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	 <hr/> <hr/> <hr/>	\$ 2,791,380.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2	 <hr/> <hr/> <hr/>	\$ 1,050,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	 <hr/> <hr/> <hr/>	\$ 794,111.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
4	 <hr/> <hr/> <hr/>	\$ 550,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
5	 <hr/> <hr/> <hr/>	\$ 370,500.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
6	 <hr/> <hr/> <hr/>	\$ 300,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization POINT REYES BIRD OBSERVATORY	Employer identification number 94-1594250
--	--

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	<hr/> <hr/> <hr/>	\$ 191,738.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
8	<hr/> <hr/> <hr/>	\$ 190,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
9	<hr/> <hr/> <hr/>	\$ 180,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<hr/> <hr/> <hr/>	<hr/> <hr/> <hr/>	\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<hr/> <hr/> <hr/>	<hr/> <hr/> <hr/>	\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<hr/> <hr/> <hr/>	<hr/> <hr/> <hr/>	\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization POINT REYES BIRD OBSERVATORY	Employer identification number 94-1594250
--	--

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
3	45 SHARES OF FACEBOOK, 940 SHARES OF PPG INDUSTRIES <hr/> <hr/> <hr/>	\$ 106,350.	05/27/20
	<hr/> <hr/> <hr/>	\$ _____	_____
	<hr/> <hr/> <hr/>	\$ _____	_____
	<hr/> <hr/> <hr/>	\$ _____	_____
	<hr/> <hr/> <hr/>	\$ _____	_____
	<hr/> <hr/> <hr/>	\$ _____	_____
	<hr/> <hr/> <hr/>	\$ _____	_____

Name of organization POINT REYES BIRD OBSERVATORY	Employer identification number 94-1594250
--	--

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**
▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization POINT REYES BIRD OBSERVATORY **Employer identification number** 94-1594250

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1

b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule D (Form 990) 2020

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange program
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	542,315.	618,092.	410,197.	288,837.	260,059.
b Contributions			208,804.	100,000.	
c Net investment earnings, gains, and losses	205,703.	-71,018.	6,248.	27,443.	28,778.
d Grants or scholarships					
e Other expenditures for facilities and programs		4,759.	7,157.	6,083.	
f Administrative expenses					
g End of year balance	748,018.	542,315.	618,092.	410,197.	288,837.

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment 32.6200 %
 - b Permanent endowment 54.6500 %
 - c Term endowment 12.7300 %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|---|-----|----|
| (i) Unrelated organizations | | X |
| (ii) Related organizations | | X |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? <input type="checkbox"/> | 3b | |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		1,806,000.		1,806,000.
b Buildings		5,924,219.	2,235,150.	3,689,069.
c Leasehold improvements				
d Equipment		1,553,279.	1,361,231.	192,048.
e Other		304,964.		304,964.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				5,992,081.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) PPP LOAN	1,263,467.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	1,263,467.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ...

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	15,107,557.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a 201,898.		
b	Donated services and use of facilities	2b 16,000.		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	217,898.
3	Subtract line 2e from line 1		3	14,889,659.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	0.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)		5	14,889,659.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	14,065,237.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a 16,000.		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	16,000.
3	Subtract line 2e from line 1		3	14,049,237.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	0.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)		5	14,049,237.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

THE ORGANIZATION'S ENDOWMENT CONSISTS OF TWO FUNDS. FUNDS RAISED FOR THE BOARD-DESIGNATED ENDOWMENT FUND ARE TO PROVIDE ONGOING SUPPORT TO THE ORGANIZATION. EARNINGS FROM THE DONOR-IMPOSED ENDOWMENT FUND ARE TO PROVIDE ONGOING SUPPORT OF THE PALOMARIN FIELD STATION AND GENERAL OPERATING EXPENSES.

PART X, LINE 2:

THE ORGANIZATION IS EXEMPT FROM THE FEDERAL AND STATE INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE AND A SIMILAR CALIFORNIA STATUTE. ACCORDINGLY, NO PROVISION FOR FEDERAL OR STATE INCOME TAXES HAS BEEN RECORDED. THE ORGANIZATION'S INFORMATIONAL RETURNS ARE SUBJECT TO

Part XIII Supplemental Information (continued)

EXAMINATION BY THE INTERNAL REVENUE SERVICE AND THE CALIFORNIA FRANCHISE

TAX BOARD, GENERALLY FOR THREE YEARS AND FOUR YEARS, RESPECTIVELY AFTER

THEY ARE FILED.

THE ORGANIZATION HAS EVALUATED ITS CURRENT TAX POSITIONS AND HAS CONCLUDED

THAT AS OF MARCH 31, 2021 AND 2020, THE ORGANIZATION DOES NOT HAVE ANY

UNCERTAIN TAX POSITIONS FOR WHICH A RESERVE WOULD BE NECESSARY. THE

ORGANIZATION FILES U.S. FEDERAL, AND U.S. STATE RETURNS AS APPLICABLE.

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for the latest information.**

OMB No. 1545-0047

2020

**Open to Public
Inspection**

Name of the organization **POINT REYES BIRD OBSERVATORY** Employer identification number **94-1594250**

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
US FISH AND WILDLIFE SERVICE 1 MARSHLANDS RD. FREMONT, CA 94555	52-1384139	US FISH AND WILDLIFE	0.	29,672.	FMV	GENERATOR AT FARALLON ISLANDS	FARALLON ISLAND FACILITIES UPGRADE
THE AUDOBON SOCIETY - CALIFORNIA 455 CAPITAL MALL, SUITE 415 SACRAMENTO, CA 95814	23-7165021	501(C)(3)	63,374.	0.			MIGRATORY BIRD CONSERVATION PARTNERSHIP

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 2.

3 Enter total number of other organizations listed in the line 1 table ▶ 0.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2020

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

EACH GRANTEE IS REQUIRED TO SUBMIT A BUDGET AND SCOPE OF WORK WHICH IS

APPROVED BY THE PROJECT DIRECTOR AND CFO. THE SELECTION IS USUALLY DONE

DURING THE PROPOSAL PHASE OF THE MAIN AWARD TO POINT BLUE AND THE GRANTEE

IS WRITTEN INTO THE PROPOSAL. ELIGIBILITY IS DETERMINED BY THE ASSESSMENT

OF PAST PERFORMANCE WITH POINT BLUE AND REPUTATION WITHIN THE PARTNER

COMMUNITY. THIS IS DOCUMENTED AS PART OF THE PROPOSAL PROCESS.

THE ORGANIZATION'S PROCEDURE VARIES DEPENDING ON THE MAIN AWARD TO POINT

Part IV Supplemental Information

BLUE. THE OBJECTIVES, MILESTONES, AND DELIVERABLES ARE OUTLINED IN THE

AWARD TO THE SUBGRANTEES. POINT BLUE FINANCE STAFF ENSURE THE PASS DOWN

PROVISIONS ARE INCLUDED AND MONITORED THROUGH INTERNAL TRACKING SYSTEMS.

THE PROJECT DIRECTOR IS RESPONSIBLE FOR MONITORING THE PROGRESS THROUGH

PERIODIC MEETINGS, NARRATIVE REPORTING, AND COMPARISON OF THE INVOICES WITH

WORK PERFORMED. WE PERFORM AN ANNUAL REVIEW USING A QUESTIONNAIRE THAT

ALL SUB-RECIPIENTS COMPLETE TO PROVIDE ASSURANCES OF COMPLIANCE WITH GRANT

TERMS AND CONDITIONS.

Multiple horizontal lines for supplemental information.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ▶ Attach to Form 990.
 ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization POINT REYES BIRD OBSERVATORY	Employer identification number 94-1594250
---	---

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|--|---|
| <input type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in or receive payment from a supplemental nonqualified retirement plan?
- c** Participate in or receive payment from an equity-based compensation arrangement?
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b		
2		
4a		X
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) MANUEL OLIVA PRESIDENT AND CEO	(i)	186,805.	0.	0.	9,500.	15,644.	211,949.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) MICHAEL FITZGIBBON CHIEF TECH OFFICER	(i)	160,462.	0.	0.	8,050.	24,149.	192,661.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) GRANT BALLARD CHIEF SCIENCE OFFICER	(i)	159,654.	0.	0.	8,352.	20,800.	188,806.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) PADMINI SRINIVASAN CHIEF FINANCIAL OFFICER	(i)	156,204.	0.	0.	8,053.	15,305.	179,562.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) JOSHUA DIETERICH CHIEF DEVELOPMENT OFFICER	(i)	146,819.	15,000.	0.	0.	17,189.	179,008.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2020

**Open to Public
Inspection**

Department of the Treasury
Internal Revenue Service

- ▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**
- ▶ **Attach to Form 990.**
- ▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Name of the organization **POINT REYES BIRD OBSERVATORY** Employer identification number **94-1594250**

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art - Works of art				
2 Art - Historical treasures				
3 Art - Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities - Publicly traded	X	5	141,669. FMV	
10 Securities - Closely held stock				
11 Securities - Partnership, LLC, or trust interests				
12 Securities - Miscellaneous				
13 Qualified conservation contribution - Historic structures				
14 Qualified conservation contribution - Other				
15 Real estate - Residential				
16 Real estate - Commercial				
17 Real estate - Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ▶ (ECHOVIEW SOFT)	X	1	1,470.	
26 Other ▶ ()				
27 Other ▶ ()				
28 Other ▶ ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement **29** 0

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	X	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		X
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2020

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, PART I, COLUMN (B):

THIS NUMBER REFLECTS THE NUMBER OF CONTRIBUTIONS, NOT THE NUMBER THE OF ITEMS CONTRIBUTED.

Multiple horizontal lines for data entry.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

POINT REYES BIRD OBSERVATORY

Employer identification number

94-1594250

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

RESEARCH, RESTORATION, OUTREACH AND PARTNERSHIP.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

WILDLIFE MANAGERS AS WELL AS DECISION MAKERS. TO ACHIEVE THIS, THE
ORGANIZATION CONDUCTS LONG-TERM ECOLOGICAL RESEARCH THAT SUPPLIES THE
SCIENTIFIC FACTS NEEDED TO IDENTIFY, UNDERSTAND AND HELP RESOLVE
CRITICAL ENVIRONMENTAL PROBLEMS.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

ALL OTHER PROGRAMS:

INCLUDES THE WORKING LANDS, SIERRA NEVADA, CLIMATE ADAPTATION, EMERGING
PROGRAMS AND PARTNERSHIPS, AND THE INFORMATICS GROUPS. THE WORKING
LANDS GROUP WORKS WITH FARMERS, RANCHERS, LAND STEWARDS AND OTHER
PARTNERS TO ENSURE THAT AGRICULTURAL LANDSCAPES PROVIDE ECOSYSTEM
SERVICES THAT SUPPORT THE NEEDS OF PEOPLE AND WILDLIFE. THE SIERRA
NEVADA GROUP HELPS GUIDE FOREST ECOLOGY AND LAND MANAGEMENT DECISIONS
TO IMPROVE CONSERVATION OUTCOMES ACROSS THE SIERRA NEVADA ECOSYSTEM.
THE CLIMATE ADAPTATION GROUP USES CUTTING EDGE MODELS AND ANALYTICAL
APPROCHES TO INCREASE THE UNDERSTANDING OF THE EFFECTS OF CLIMATE
CHANGE AND MANAGEMENT RESPONSES ON ECOSYSTEMS AND HUMAN COMMUNITIES. THE
EMERGING PROJECTS AND PARTNERSHIPS GROUP PROVIDES GUIDANCE TO MAJOR
CONSERVATION INITIATIVES SUCH AS FEDERAL AGENCY RESOURCE MANAGEMENT
PLANS, STATE PLANNING EFFORTS AND FEDERALLY AND STATE FUNDED JOINT
VENTURES. THE INFORMATICS GROUP DEVELOPS TOOLS AND TECHNIQUES FOR
MANAGING THE SCIENTIFIC DATA COMPILED BY POINT BLUE AND ITS PARTNERS.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

032211 11-20-20

Name of the organization POINT REYES BIRD OBSERVATORY	Employer identification number 94-1594250
--	--

EXPENSES \$ 4,338,850. INCLUDING GRANTS OF \$ 0. REVENUE \$ 2,821,851.

FORM 990, PART VI, SECTION A, LINE 6:

POINT BLUE DONORS WHO ANNUALLY CONTRIBUTE \$50 OR MORE ARE MEMBERS OF THE ORGANIZATION, ENTITLING THEM TO ANNUAL VOTING RIGHTS AS WELL AS OTHER ENGAGEMENT BENEFITS.

FORM 990, PART VI, SECTION A, LINE 7A:

POINT BLUE BYLAWS PROVIDE THE FOLLOWING RIGHTS TO ITS MEMBERS: SECTION III

A - RIGHT TO VOTE: MEMBERS IN GOOD STANDING SHALL HAVE THE RIGHT TO VOTE, AS SET FORTH IN THESE BYLAWS, ON THE ELECTION OF DIRECTORS, THE DISPOSITION OF ALL OR SUBSTANTIALLY ALL OF THE ASSETS OF THE CORPORATION AND ANY OTHER MATTERS SUBMITTED TO A VOTE OF MEMBERS. SECTION III F1- ANNUAL MEETING: AN ANNUAL MEETING OF ITS MEMBERS SHALL BE HELD ON SUCH DATE, AT SUCH TIME AND PLACE AND ON SUCH NOTICE AS THE BOARD OF DIRECTORS SHALL DETERMINE. AT SUCH MEETING DIRECTORS SHALL BE ELECTED AS PROVIDED IN THESE BYLAWS AND SUCH OTHER PROPER BUSINESS AS MAY COME BEFORE THE MEETING SHALL BE TRANSACTED.

FORM 990, PART VI, SECTION A, LINE 7B:

A - MEMBERSHIP, A RIGHT TO VOTE: MEMBERS IN GOOD STANDING SHALL HAVE THE RIGHT TO VOTE, SET FORTH IN THESE BYLAWS, ON THE ELECTION OF DIRECTORS, THE DISPOSITION OF ALL OR SUBSTANTIALLY ALL OF THE ASSETS OF THE CORPORATION, ANY MERGER AND ITS PRINCIPAL TERMS OR ANY AMENDMENT OF THOSE TERMS, ANY ELECTION TO DISSOLVE THE CORPORATION AND ON ANY OTHER MATTER WHICH THESE BYLAWS REQUIRE TO BE SUBMITTED TO A VOTE OF MEMBERS. B - DUES AND FEES: EACH MEMBER MUST PAY, WITHIN THE TIME AND ON THE CONDITIONS SET BY THE BOARD OF DIRECTORS, THE DUES AND FEES FIXED BY THE BOARD FROM TIME TO TIME.

C - GOOD STANDING: MEMBERS WHO HAVE PAID THE REQUIRED DUES AND FEES IN

Name of the organization POINT REYES BIRD OBSERVATORY	Employer identification number 94-1594250
--	--

ACCORDANCE WITH THESE BYLAWS SHALL BE MEMBERS IN GOOD STANDING. XIV

AMENDMENT OF BYLAWS: A SUBJECT TO THE LIMITATIONS SET FORTH IN PARAGRAPH B:

WITHOUT THE APPROVAL OF THE MEMBERS, THE BOARD MAY NOT ADOPT, AMEND OR

REPEAL ANY BYLAW WHICH WOULD: (1) INCREASE OR EXTEND THE TERMS OF

DIRECTORS, (2) ALLOWS ANY DIRECTOR TO HOLD OFFICE BY DESIGNATION OR

SELECTION RATHER THAN BY ELECTION BY THE MEMBERS, (3) INCREASE THE QUORUM

FOR MEMBERS' MEETINGS, (4) REPEAL, RESTRICT, CREATE, EXPAND OR OTHERWISE

CHANGE PROXY RIGHTS, OR (5) AUTHORIZE CUMULATIVE VOTING. C - NEW BYLAWS MAY

BE ADOPTED, OR THESE BYLAWS MAY BE AMENDED OR REPEALED, BY APPROVAL OF THE

MEMBERS ON RECOMMENDATION OF THE BOARD OF DIRECTORS. NO AMENDMENT MAY

EXTEND THE TERM OF A DIRECTOR BEYOND THAT FOR WHICH THE DIRECTOR WAS

ELECTED.

FORM 990, PART VI, SECTION B, LINE 11B:

A DRAFT OF FORM 990 PUBLIC DISCLOSURE COPY WAS PREPARED AND PRESENTED TO

THE CHAIRS OF THE FINANCE COMMITTEE AND BOARD VIA EMAIL. THE CFO THEN

REVIEWED FORM 990 PUBLIC DISCLOSURE COPY IN DETAIL WITH THE BOARD CHAIR AND

FINANCE COMMITTEE CHAIR THROUGH A JOINT CONFERENCE CALL. AFTER THEIR REVIEW

AND INPUT FROM THE BOARD, THE FORM 990 WAS FINALIZED AND APPROVED FOR

FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

POINT BLUE REGULARLY ENFORCES AND MONITORS ITS CONFLICT OF INTEREST POLICY

WITH A SIGNED ANNUAL STATEMENT FROM THEIR DIRECTORS, OFFICERS AND MEMBERS

OF THE EXECUTIVE COMMITTEE.

FORM 990, PART VI, SECTION B, LINE 15:

IN FY 20-21, THE CEO'S SALARY WAS REVISED AND DETERMINED BY THE HUMAN

Name of the organization POINT REYES BIRD OBSERVATORY	Employer identification number 94-1594250
--	--

RESOURCES (HR) COMMITTEE OF POINT BLUE'S BOARD OF DIRECTORS. DURING THE ANNUAL BUDGET PROCESS. THE HR COMMITTEE SOLICITS AND COLLECTS PERFORMANCE REVIEWS FOR THE CEO FROM ALL SENIOR MANAGEMENT PERSONNEL AND BOARD MEMBERS. THE HR COMMITTEE MEETS TO REVIEW THE FOLLOWING FACTORS: PERFORMANCE REVIEWS, INDEPENDENTLY PRODUCED COMPARATIVE SALARY DATA FOR THE SAN FRANCISCO BAY AREA, COMPLEXITY OF THE ORGANIZATION, THE RELATIONSHIP OF THE CEO'S COMPENSATION RELATIVE TO OTHER POINT BLUE EMPLOYEES AND BUDGET CONSIDERATIONS. BASED ON THESE FACTORS, THE HR COMMITTEE DETERMINES WHETHER THE CURRENT SALARY IS APPROPRIATE AND WHAT MERIT INCREASE, IF ANY, IS WARRANTED. IN FY 20-21. ALL SENIOR MANAGEMENT SALARIES (CFO, CONTROLLER, CHIEF SCIENCE OFFICER, CHIEF TECHNOLOGY OFFICER, CHIEF ADVANCEMENT OFFICER AND GROUP DIRECTORS) WERE REVIEWED AND DETERMINED BY THE CEO USING COMPARATIVE DATA FOR NON-PROFIT ORGANIZATIONS IN THE SAN FRANCISCO BAY AREA, AND USING A SIMILAR PROCESS AS DESCRIBED ABOVE FOR THE CEO, IN KEEPING WITH PAY RANGES BUDGETED FOR THESE POSITIONS IN FY 20-21.

FORM 990, PART VI, SECTION C, LINE 19:

POINT BLUE MAKES ITS GOVERNING DOCUMENTS & CONFLICT OF INTEREST POLICY AVAILABLE UPON REQUEST AND FINANCIAL STATEMENTS PUBLIC BY POSTING THEM TO ITS WEBSITE AT WWW.POINTBLUE.ORG.

FORM 990, PART IX, LINE 11G, OTHER FEES:

OTHER PROFESSIONAL FEES:

PROGRAM SERVICE EXPENSES	1,211,307.
MANAGEMENT AND GENERAL EXPENSES	414,841.
FUNDRAISING EXPENSES	102,083.
TOTAL EXPENSES	1,728,231.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	1,728,231.

Name of the organization POINT REYES BIRD OBSERVATORY	Employer identification number 94-1594250
--	--

FORM 990, PART XII, LINE 2C

THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR.